

# WORK PLAN VOUCHER REQUEST

2ND 1st Quarter - 1996

USE ONE VOUCHER FORM FOR EACH PROMOTION (Please Print or Type in EXCEL)

Division: 1240

Date: 6/28/96

RJR Personnel: L.T. Wolfe

Signature: L.T. Wolfe

Jobber Name: C.A. Burke

Signature: Neil Burke

Account #: 083160

Check Mailed To: ☐ Division Office ☒ Jobber

\* \* \* \* D P C \* \* \* \*

Promotion:	Rate	Units	Payment	Comments
CAM NY .20DPC VP	0.20	X	=	Camel 20¢ VPR's placed for DPC
CAM NY \$5 DPC	5.00	X	=	Camel DPC displays shipped to retail
CAM NY \$7 DPC	7.00	X	=	Camel DPC displays shipped to retail
DOR NY .25DPC VP	0.25	X	=	Doral 25¢ VPR's placed for DPC
DOR NY \$5 DPC	5.00	X	=	Doral DPC displays shipped to retail
DOR NY \$7 DPC	7.00	X	=	Doral DPC displays shipped to retail
WIN NY .20DPC VP	0.20	X 4000 =	800.00	100 Winston 4 CARTON DPC DISPLAYS
SAL NY .20 DPC VP	0.20	X 4000 =	800.00	100 SALEM 4 CARTON DPC DISPLAYS
TOTAL				

\* \* \* \* V A P \* \* \* \*

Display Assembly	Rate	Units	Payment	Comments
Feb Camel B3G3F	28.00	X	=	Feb Camel B3G3F Displays
Mar Doral Ashtray	28.00	X	=	Mar Doral Ashtray Displays
		X	=	Displays
DPC Display Assembly	28.00	X	=	DPC Display Assembly Displays
SR Pre Book(Black line & Sticker)	28.00	X	=	Cartons for Black line & Sticker
TOTAL				

## \* \* \* \* Temporary Payment System \* \* \* \*

Promotion:	Rate	Units	Payment	Comments
SAL .20 PR. RED	0.20	X	=	Salem 20¢ VPR's placed for DPC
S 96 RAC DISC	1.00	X	=	S 96 RAC DISC
W 96 RAC DISC	1.00	X	=	W 96 RAC DISC
WS 96 RAC DISC	1.00	X	=	WS 96 RAC DISC
C 96 RAC DISC	1.00	X	=	C 96 RAC DISC
		X	=	
		X	=	
TOTAL				

51850 2581

Patricia

Winston

FILTERS

3/7/96  
PKG  
ORDER DISPLAYS  
AND PROVE OF UNDER 950.  
THANK  
LARRY

R. J. Reynolds Tobacco Company  
FIRST QUARTER DPC PROMOTIONS  
(only for accounts 100 ctns per week or less)

Date 3/7/96

Account C. A. BURKE-083160

Sub #1969

Brand Promotion	Camel 20 off pack ctn display	Winston 20 off pk ctn display	Salem 20 off pack ctn display
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Display Packing

Camel FBx  
Camel LBx

3 Winston Kg  
2 Winston Bx  
WinstonLBx  
Select FFBx

3 Salem Kg  
Salem 100  
2 Salem Lt  
Salem Lt100

Displays 3/14/96

Product 3/15/96

Allocation (cs)

Camel FBx  
Camel LBx

3 Winston Kg  
3 Winston Bx  
WinstonLBx  
SelectFFBx

3 Salem Kg  
Salem 100  
3 Salem Lt  
Salem Lt100

ORDERED 2 WK 2 DA.  
2 WB 6/7  
2 SK  
2 SL

\$3,945.94

\$3,945.94

Displays

ORDERED 2 WK DEL.  
2 WB 6/14.  
2 SK  
2 SL

100 (20 SKU)

100 (20 SKU)

Date Product Shipped

ASAP

ASAP

Display Assembly  
(timing)

Immediately

Immediately

Immediately

Displays Shipped to  
Retail

Immediately

Immediately

Immediately

Packing and shipping  
payment if packing is  
completed within 2  
weeks

28.00 per 12M case  
of Live product

28.00 per 12M case  
of Live product

28.00 per 12M case  
of Live product

Note:

\* \*Voice mail 800-757-8255 mail box #48795 to request payment before  
sending out displays.



3/7/96  
PEG  
ORDER DISPLAYS  
AND PRODUCT UNDER 950.  
THANK  
LANNY

R. J. Reynolds Tobacco Company  
FIRST QUARTER DPC PROMOTIONS  
(only for accounts 100 ctns per week or less)

Date 3/7/96

Account C.A. BURKE - 083160

Sub \_\_\_\_\_

Brand Promotion	Camel .20 off pack ctn display	Winston .20 off pk ctn display	Salem .20 off pack ctn display
Display Packing	<u>      </u> Camel FBx <u>      </u> Camel LBx	<u>  2  </u> Winston Kg <u>  2  </u> Winston Bx <u>      </u> WinstonLBx <u>      </u> Select FFBx	<u>  2  </u> Salem Kg <u>      </u> Salem 100 <u>  2  </u> Salem Lt <u>      </u> Salem Lt100
Allocation (cs)	<u>      </u> Camel FBx <u>      </u> Camel LBx	<u>  3  </u> Winston Kg <u>  3  </u> Winston Bx <u>      </u> WinstonLBx <u>      </u> SelectFFBx	<u>  3  </u> Salem Kg <u>      </u> Salem 100 <u>  3  </u> Salem Lt <u>      </u> Salem Lt100
Displays	<u>      </u>	<u>  4  </u> / 100	<u>  1  </u> / 100
Date Product Shipped	<u>      </u>	<u>  ASAP  </u>	<u>  ASAP  </u>
Display Assembly (timing)	<u>      </u> Immediately	<u>      </u> Immediately	<u>      </u> Immediately
Displays Shipped to Retail	<u>      </u> Immediately	<u>      </u> Immediately	<u>      </u> Immediately
Packing and shipping payment if packing is completed within 2 weeks	28.00 per 12M case of Live product	28.00 per 12M case of Live product	28.00 per 12M case of Live product

\* 10 - ORDERED & WORKED UP BEFORE - PAYMENT  
ALREADY REQUESTED ON 3/7 (SEE ATTACHED)

\* \*Voice mail 800-757-8255 mail box #48795 to request payment before sending out displays.

Note:

No more than one DPC display may be sent per order.

These displays may be sold only to accounts 100 cartons per week or less!

MAILFILE

26 March 1996

R.J.REYNOLDS TOBACCO COMPANY

Winston-Salem, N.C. 27102  
(919) 741-5000

TO: L T WOLFE  
3 COPPERMINE VLG  
FLEMINGTON NJ 08822

*RJR*

FROM: RJ REYNOLDS TOBACCO COMPANY  
401 NORTH MAIN STREET  
WINSTON-SALEM, NC 27102

THE FOLLOWING ITEMS HAVE BEEN SHIPPED TO: CA BURKE 1226XX  
SIS ACCOUNT NUMBER 83160  
545 FIRST AVE  
ROSELLE PARK NJ 07204  
FROM WINSTON-SALEM NC BY ROADWAY PACKAGE SERV BILL LADING NUMBER 0  
ON 03/12/96:  
ORDERED SHIPPED BACKORDER ITEM NO. ITEM DESCRIPTION  
20 20 468890 WINSTON PACK REPLICA DISP  
20 20 468872 SALEM PACK REPLICA DISP

YOUR COMPLETE SHIPMENT IS ESTIMATED TO ARRIVE ON 03/15/96.

REFERENCE ORDER NUMBER 6068-0579 ON ANY INQUIRIES ABOUT THIS SHIPMENT  
WHICH WAS ENTERED 03/08/96.

51850 2584

**RJ Reynolds**  
Tobacco Company

P.O. Box 2959, Winston-Salem, NC 27102  
Phone (800) 862-4338  
or Manufacturer's UPC No., Refer to Price List

SALES COPY  
INVOICE

ACCOUNT NO.	INVOICE DATE	INVOICE NO.	MAIL
0831600	03/15/98	075-0075	10-07
WAREHOUSE		CARRIER	
085 PITMAN			

BILLING  
ADDRESS

C. A. BURKE, INC.  
P. O. BOX 265  
ROSELLE, NJ 07203-0265

SOLD TO/  
SHIP TO

C. A. BURKE, INC.  
545 FIRST AVENUE, EAST  
ROSELLE NJ 07203-1598

SPECIAL INSTRUCTIONS: 000850 - SPECIAL PROMOTION

B/L ALSO INCLUDES DOCUMENTS: 0750074

PRINT DATE	SHIP DATE	B/L NUMBER	PURCHASE ORDER OR CONTRACT NO.	MODE	ORDER SOURCE	ORDER DATE	DIVISION	COPIES	OPERATOR
03/13	03/15	075-0074		MAIL	SALES	03/08	1226	****	WGEHJ
QUANTITY	ITEM NO.	SIZE / CTNS	ITEM NAME	GROSS QTY AMT		PRICE	BILLING AMOUNT		
3	12012	12M 60	SALEM	36,000		689.4000	2,088.20		
3	12412	12M 60	SALEM LIGHT	36,000		689.4000	2,088.20		
DISCOUNTABLE GROSS							4,136.40		
STD TERMS DISCOUNT OF 3.25%							134.43-		
EFT DISCOUNTABLE AMT							4,001.97		
EFT TERMS DISCOUNT OF 1.40%							56.03-		
<div>EFT</div>									
TOTAL QUANTITY	SHIP WEIGHT	THOUSAND CIGT	TERMS Credit Terms Start on Invoice/Sched Delivery Date DUE			TERMS DISCOUNT(S)	INVOICE AMOUNT		
6	200	72	PAYMENT BY EFT 03/15			190.46-	3,945.94		
		20'S 72	OTHERWISE PAST DUE				4,136.40		

\*\*\* E F T INVOICE \*\*\* WILL DRAFT ON 03/15

01-0002-014 -0831600-A1EA00XA14E

10000008

51850 2585

*R.J. Reynolds*  
Tobacco Company

P.O. Box 2959, Winston-Salem, N.C. 27102  
Phone (800) 862-4338  
For Manufacturer's UPC No., Refer to Price List

SALES COPY

INVOICE

ACCOUNT NO.	INVOICE DATE	INVOICE NO.	MAIL
0831600	03/15/98	075-0074	10-07
WAREHOUSE		CARRIER	
065 PITMAN			

BILLING  
ADDRESS

C. A. BURKE, INC.  
P. O. BOX 265  
ROSELLE, NJ 07203-0265

SOLD TO/  
SHIP TO

C. A. BURKE, INC.  
545 FIRST AVENUE, EAST  
ROSELLE NJ 07203-1598

SPECIAL INSTRUCTIONS: 000950 - SPECIAL PROMOTION

B/L ALSO INCLUDES DOCUMENTS: 0750075

PRINT DATE	SHIP DATE	B/L NUMBER	PURCHASE ORDER OR CONTRACT NO.	MODE	ORDER SOURCE	ORDER DATE	DIVISION	COPIES	OPERATOR
03/13	03/15	075-0074		MAIL	SALES	03/08	1228	****	WGEHJ
QUANTITY	ITEM NO.	SIZE/CTNS	ITEM NAME	CIGT QUANTITY		ITEM PRICE		BILLING AMOUNT	
3	11012	12M 60	WINSTON	36,000		688.4000		2,068.20	
3	11212	12M 60	WINSTON BOX	36,000		688.4000		2,068.20	
DISCOUNTABLE GROSS								4,138.40	
STD TERMS DISCOUNT OF 3.25%								134.43-	
EFT DISCOUNTABLE AMT								4,001.87	
EFT TERMS DISCOUNT OF 1.40%								58.03-	
<div>EFT</div>									
TOTAL QUANTITY	SHIP WEIGHT	THOUSAND CIGT	TERMS Credit Terms Start on Invoice/Sched Delivery Date DUE				TERMS DISCOUNT(S)	INVOICE AMOUNT	
6	223	72	PAYMENT BY EFT				180.48-	3,845.94	
		20'S 72	OTHERWISE PAST DUE					4,138.40	

51850 2586

\*\*\* E F T INVOICE \*\*\* WILL DRAFT ON 03/15

01-0002-014 -0831600-A1EA00XA14E

10000007